JEAN-PAUL DELMEIRE

Leading People & Projects to Success

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EXPERIENCE

Interim, Project and Change Manager
Adilea - WinIgnite

📅 2011 - Ongoing   ⚲ Brussels, BE

- Manage the two-year global rollout of a new operational platform for the Belgian leading construction group of companies.
- Managed acquisitions, crisis turnarounds, growth strategies for some of the leading consulting companies in the digital transformation space.
- Managed the delivery of projects to Alliance, Auxipress, Besix, Cesi, EDF, Euroclear, Flexico, KPD, Safran, Sovitec, T.Palm, Touring, OZ Consulting...

Country Manager
Avanade

📅 2007 - 2011   ⚲ Brussels, BE

- Created the Belgian branch and led it to 100+ staff while being accountable for the local results to the joint-venture with Microsoft and Accenture.
- Managed the delivery of projects to Allianz, Besix, Electrabel, Euroclear, Federale Assurance, Fortis, ING, KBC, Mobistar...

Project Director
Avanade

📅 2004 - 2007   ⚲ Paris, FR

- Managed the delivery of projects to Carrefour, GDF-Suez, Euroclear, BNP, JC Decaux, La Redoute, Leroy Merlin, Orange, Total, Vente Privée...

Project Director
MarchFirst

📅 1999 - 2004   ⚲ London, UK

- Managed the delivery of projects to Amgen, Dixons Store Group, Nike, Shell, Toyota...

Project Manager
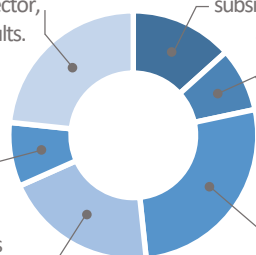**D&D Communication**

📅 1992 - 1999   ⚲ Brussels, BE

- Managed the delivery of projects to AssiDomän, Education International, Fabrique Nationale, Fortis, Inasti, Procter & Gamble, SPF...

60+ PROJECTS IN ONE CHART

Supervising the delivery of 14 IT projects as a project director, accountable for the results.

Managing 8 companies, units or subsidiaries, realising results in all areas of management.

Managing 5 organisation and process change projects.

Managing 5 business projects including start-ups and M&A.

Managing 13 IT projects (infrastructure, software development, ERP, etc.).

Managing 16 digital transformation projects (web, social, CRM, etc.).

LIFE PHILOSOPHY

"Your second life starts when you understand you only have one."

MOST PROUD OF

Genuine trust
I earned professionally from clients and colleagues but also from my friends and family

Willingness to adapt
to small businesses and Fortune 500 alike, in charge of projects ranging from nothing to 30M$

Securing growth in a recession
for the Belgian branch of Avanade in under 5 years, from 0 to 15M$ annual revenue

Helping young talents to grow
as a lecturer for Digital Communication in the Paris Descartes University

STRENGTHS

Communicator   Hard-working   Motivator & Leader

Business — IT Alignment   Project Management   Digital Transformation

LANGUAGES

English   ●●●●●

French   ●●●●●

Dutch   ●●●○○

EDUCATION

Master in Philosophy and Linguistics
Free University of Brussels

📅 Sept 1983 – June 1987

Complementary Master in Education
Free University of Brussels

📅 Sept 1987 – June 1988

	CLIENT	END	PROJECT SIZE	CLIENT SIZE
MANAGING COMPANIES, UNITS AND SUBSIDIARIES				
General Manager of the start-up	WinIgnite	ongoing	o	o
General Manager of the French branch	Ad Ultima	2016	oo	oo
General Manager of the start-up online credit broker	OK Credit	2015	o	o
General Manager of the South branch	RealDolmen	2014	ooo	ooo
General Manager of the Belgian branch	Avanade	2011	ooo	oooo
Director of Client Services	MarchFirst	2004	ooo	oooo
General Manager of the start-up software company	Knoway	2004	o	o
Launch the operations of 12Move, a free ISP	Shell	2000	ooo	oooo
MANAGING BUSINESS PROJECTS				
Develop the business strategy plan for the healthcare consulting company	OZ Consulting	2016	o	o
Manage the M&A of Alfea	RealDolmen	2013	o	ooo
Implement the internal communication plan for a new product	Fortis	1997	oo	oooo
Implement the internal communication plan for new processes	Inasti	1995	oo	oo
Implement the internal communication plan for new processes	SPF	1994	oo	oooo
MANAGING DIGITAL TRANSFORMATION PROJECTS				
Develop online presence & communication (winignite.com)	WinIgnite	2016	o	o
Develop online presence & communication (lismo.be)	Lismo	2016	o	o
Run a full social marketing campaign (facebook, google, linkedin, twitter)	OK Credit	2013	o	o
Develop online presence & communication (stonize.com)	Strateteq	2013	o	o
Develop online presence & communication (okcredit.be)	OK Credit	2012	o	o
Develop online presence & communication (strateteq.net)	Strateteq	2012	o	o
Develop online presence & communication (MedSafeSol.com)	Strateteq	2012	o	o
Create the new website on Microsoft SharePoint (ing.be)	ING	2011	ooo	oooo
Develop online presence & communication (tatiecroutons.com)	TatieCroutons	2006	o	o
Create and run the operations of Shell Geostar (first online route planner)	Shell	2001	oooo	oooo
Develop online presence & communication (Jakarta.co.uk)	Dixons Store	2000	oo	ooo
Develop online presence & communication (PCDirect.co.uk)	Dixons Store	2000	oo	ooo
Develop online presence & communication (nike.co.uk)	Nike	2000	oo	oooo
Develop an extranet software platform for clients	AssiDomän	1999	oo	ooo
Develop online presence & communication (eurobsession.com)	D&D	1994	o	o
Develop online presence & communication (til.com)	D&D	1994	o	o
MANAGING IT PROJECTS				
Develop the first release of the new ERP software of this publisher	KPD	2020	oo	oo
Deploy globally the new operational platform (ERP)	Besix	2019	oooo	oooo
Develop a software platform to manage digital assets	Auxipress	2013	o	o
Install the new datacentre	Cesi	2013	o	oo
Deploy the infrastructure for ing.be	ING	2011	ooo	oooo
Develop an intranet software platform	Euroclear	2008	ooo	ooo
Deploy the new workstation environment	Euroclear	2007	oooo	ooo
Develop a BI software platform to handle operational risk management	Euroclear	2006	ooo	ooo
Deploy Microsoft Exchange	JC Decaux	2004	oo	ooo
Develop and implement the new e-business strategy	Toyota	2004	o	oooo
Install the full IT infrastructure for a start-up	TatieCroutons	2003	o	o
Deploy Microsoft Exchange	AssiDomän	1999	oo	ooo
Develop an intranet software platform	AssiDomän	1999	oo	ooo
MANAGING CHANGE PROJECTS				
Implement new processes for the agile delivery of projects	Ad Ultima	2016	o	oo
Implement group processes for internal reporting	Ad Ultima	2015	o	oo
Implement organisation change following the acquisition of Alfea	RealDolmen	2014	o	ooo
Implement the Digital Transformation of OK Credit	OK Credit	2013	o	o
Implement the new change process for IT5	Euroclear	2012	oo	ooo
SUPERVISING THE DELIVERY OF IT PROJECTS				
Implement Dynamics AX as an ERP	Apem	2017	oo	ooo
Implement Dynamics AX as an ERP	EDF	2017	oo	oooo
Implement Dynamics AX as an ERP	SCP	2017	oo	oo
Implement Dynamics AX as an ERP	Technofan	2016	oo	oooo
Implement Dynamics AX as an ERP	Flexico	2016	oo	oo
Implement Dynamics AX as an ERP	Sovitec	2016	oo	oo
Implement Dynamics CRM	Alliance	2014	o	o
Develop a software platform to handle client calls	Mutas	2014	oo	oo
Deploy the new datacentre for the group	Fortis	2011	oooo	oooo
Deploy the new workstation environment	Electrabel	2010	ooooo	oooo
Develop a software platform to be used by brokers	Allianz	2009	ooo	oooo
Develop a software platform to be used by internal sales	Allianz	2009	ooo	oooo
Develop a BI software platform to handle group performance management	Fortis	2009	oooo	oooo
Develop online presence & communication for the French branch	Amgen	2003	oo	ooo